



## VAR/Reseller/Partner Application

Thank you for your interest in becoming a Rorke Data Partner. Please be advised that the information provided in this document will be reviewed only by authorized Rorke Data personnel and maintained in strict confidence. Fill in the application completely. If the information requested does not apply to your company, write "N/A" in the space provided. Both pages of this document must be completed.

You will also need to download and return a credit application if you are not an existing Avnet partner.

Email completed application to [partners@rorke.com](mailto:partners@rorke.com) or fax it to 952-829-0988. You can also mail this application to:

Rorke Data  
Select Partner Program  
7626 Golden Triangle Drive  
Eden Prairie, MN 55344

### General Reseller Information

Application for:  Authorized Rorke Data Reseller  Premier Rorke Data Reseller

(Premier Resellers must commit to an annual Rorke Data sales volume of \$200,000 and have at least one named sales and technical resource dedicated to Rorke Data solutions.)

Full Legal Business Name: \_\_\_\_\_ DBA (if applicable): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Website: \_\_\_\_\_

Avnet Account Number: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Title: \_\_\_\_\_ Email: \_\_\_\_\_

Primary Sales Contact: \_\_\_\_\_ Title: \_\_\_\_\_ Email: \_\_\_\_\_

Primary Technical Contact: \_\_\_\_\_ Title: \_\_\_\_\_ Email: \_\_\_\_\_

Number of Sales people employed: \_\_\_\_\_ Number of Technical People employed: \_\_\_\_\_

What is the market focus of your business?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

How do you generate your leads?  Direct Sales  Advertising  Telemarketing  Trade Shows

Direct Mail  Seminars  Other \_\_\_\_\_

What other data storage suppliers do you have agreements with?

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**THE FOLLOWING INFORMATION MUST BE COMPLETED TO PROCESS THE APPLICATION**

**I hereby certify that I am authorized to make application for the above named corporation, partnership, limited liability company, or individual. I also certify that to the best of my knowledge all information provided in this VAR application is accurate and hereby give my permission to Rorke Data, an operating group of Avnet, Inc. to verify any or all facts disclosed herein.**

Printed Name: \_\_\_\_\_ Phone Number \_\_\_\_\_ Date: \_\_\_\_\_

Applicant Signature \_\_\_\_\_ Title \_\_\_\_\_

**Comments:**

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